Tax Havens: Where Now and Where To?

Dr Mark Hampton School of Management University of Surrey UK.

Outline presentation given at the University of Essex, July 2004.

Introduction.

- n Shared history
- n Interconnections between theory, practice & activism
- n Since mid-1990s an exponential growth in interest in offshore

Main threads of the presentation:

- n Academic discourses
- n Practitioner & Official literatures
- n Populist narratives
- n Media narratives
- n Activist narratives
- n Events & happenings

Academic discourses:

- **n** Economics of international banking (link to the Eurodollar literature) (Aliber, Park, Hines & Rice)
- n Geography of financial flows (Roberts, Hudson, Cobb)
- n International taxation & accountancy (Picciotto, Sikka)
- n States, global markets & international political economy (Johns & Le Marchant, Palan, Gorostiaga, Hampton & Christensen, Marshall, Duffy, Van Fossen)
- n Sociology/social anthropology of offshore: little research (Maurer, Donaghy & Clarke)
- n Most recently: regulation of offshore (Sharman, Rawlings)
- n New areas: tax competition, CSR, gender
- **n** Apologist literature: strangely silent! (Powell, Commonwealth Business Council, the OFCs themselves)

Other offshore narratives:

- **n** Practitioner literature: (Doggart, Spitz, Diamonds, 100s of web sites)
- n Official reports (Gordon, Edwards, UN, OECD, FATF, FSF, IMF)

 Populist 'sexed up' narratives: hot/dirty/secret money (Clarke & Tigue, Naylor, Ehrenfeld, Robinson)

Other discourses:

- n Media comment & analysis (Wall Street Journal, FT, Guardian, Observer, BBC, Stern, Canal +)
- n Activist narrative (Oxfam, Offshore Watch & AABA, Attac, Swiss Coalition, TJN): prominence/agenda setting for media

Other events & happenings in the 'real world':

- n Offshore revealed by an unsavoury sequence (BCCI, Cantrade/LLPs: Jersey, Enron, Global Crossing, Bermuda HQs, Parmalat etc) & 'normalised' TNC usage
- n Unprecedented international initiatives: regulation FSF,
 IMF's new role; money laundering FATF; tax competition
 OECD, new tax joint strike force 2004

Civil society's response:

- n 1996-7 Jersey crisis: international media interest in offshore; Asian currency crisis: offshore role
- n 1998-2001 Edwards, UK Parliamentary meeting, Offshore Watch web site, OECD, FSF & FATF reports, Attac focus on offshore
- n 2002-4 ESF Florence: European networking; TJN launched, UN recognition, Secretariat...

Final thoughts:

- **n** Studying offshore is a growth industry.
- n Intellectually solid & rapidly increasing research base to inform activism
- n Surprisingly little engagement from apologists: why might this be?
- n The success of TJN so far suggests even greater things ahead